Our journey of excellence

In 1994 a group of dedicated citizens from Karachi decided to get together and establish the Foundation for Higher Education — a non-profit institution, registered under the Societies Registration Act of 1860. Devoted to promote quality education, the Foundation’s first project was to set up a management university designed to serve trade, industry and commerce by producing highly competent and talented business executives.

In September, 1995, classes commenced and IoBM’s first constituent college, known as the College of Business Management (CBM) came into being.

In January 1998, the Sindh Provincial Assembly approved the bill for establishing the Institute of Business Management in the private sector and since 2006, the Institute has been ranked as one of the top universities in the sector both by the Higher Education Commission of the Federal Government and the Sindh Provincial Government.

From 2010 to 2015, the Institute has been honored with the prestigious EDUNIVERSAL Palms award given for the meritorious evaluation and certification of educational institutions around the world. The Institute is also a member of the International Association of Universities (IAU), Association to Advance Collegiate Schools of Business (AACSB) and other international and national organizations.

At present, the Institute has four constituent colleges, the College of Business Management (CBM), the College of Computer Science & Information Systems (CCSIS), the College of Economics & Social Development (CESD) and the College of Engineering and Sciences (CES).

Each college resonates with the Institute’s deep-rooted value of reverence for learning, devotion to critical thinking, and a commitment to using talent to make the world a better place. At IoBM each student will find an abundance of support and encouragement to question openly and accept nothing without study and reflection.

Welcome to IoBM — a new chapter awaits you.
5 reasons why you should choose IoBM.

1. Generous Financial Assistance
   - 100 Mn+ PKR disbursed in 2018-2019
   - 1000+ students studying on 10+ scholarship programs
   - Over 35% of students currently avail some form of financial assistance
   - 1 Bn+ PKR disbursed inception

2. Strong Alumni Network
   - 12,000+ Graduates
   - 500+ Recruiting partners
   - 95% of the graduates placed within the first 6 months
   - Active Alumni Association with strong network

3. Exuberant Campus Life
   - 18+ Student societies
   - 5000+ Students
   - 100+ Society events in 2018-2019
   - Vibrant Student Activity Center, gym, billiards, indoor games, cricket and squash facilities

4. Top Class Academics
   - 30+ HEC recognized degree programs with accreditation from relevant bodies
   - 50+ PHD faculty members
   - 08 Domain based and functional specialization in MBA program
   - Research: 3 HEC recognized journals, Publications: 75 SCOPUS, 150 HEC recognized, 60 ISI

5. Purpose Built Campus
   - 21 Acres 10+ buildings over 500,000 Sq. Ft.
   - 98 KW of green energy generated as part of 3-year plan for green campus
   - 20,000 Ltrs. of water recycled for plantation over campus
   - 115 Lecture halls, labs, media studio & library
IoBM offers programs that develop leaders with well-honed life skills to face any challenge using creative and innovative solutions.
Our degree programs

College of Business Management (CBM)

BBA
- Honors

BS
- Joint (Honors) Economics and Finance
- Joint (Honors) Accounting and Finance
- Entrepreneurship
- Social Entrepreneurship & Social Leadership
- Industrial Management
- Logistics and Supply Chain Management

MBA
- Regular (Morning / Evening / Weekend)
- Specialization in Health and Hospital Management
- Specialization in Media and Marketing
- Specialization in Finance & Risk Management
- Specialization in Environment and Energy Management
- Specialization in Logistics & Supply Chain
- Specialization in Industrial Management
- Specialization in Entrepreneurship and SME Banking and Finance

MS
- English Applied Linguistics

MPhil
- Business Management

PhD
- Business Management
- Environment and Energy Management
College of Computer Science and Information Systems (CCSIS)

**BS**
- Computer Science
- Actuarial Science and Risk Management
- Mathematics & Economics
- Data Science

**MS**
- Computer Science
- Mathematics and Statistics
- Statistics & Scientific Computing

**PhD**
- Computer Science
- Mathematics & Scientific Computing
- Statistics & Scientific Computing
College of Engineering and Sciences (CES)

BE
- Electrical Engineering in Electronics and Telecommunication

MS
- Engineering Management
- Electrical Engineering
College of Economics and Social Development (CESD)

BS
- Honors — Accountancy, Management and Law
- Honors — Media Studies
- Economics, Law & International Relations (ELI)
- Economics, Media & International Relations (EMI)
- Joint (Honors) in Business & Psychology
- Education
- Joint (Honors) Economics and Finance
- Joint (Honors) Mathematics and Economics

MBA
- Specialization in Educational Management

MSc
- Organizational Psychology and Human Resource Management

MS
- Economics
- Education

MPhil
- Organizational Psychology

PhD
- Education
- Economics
IoBM seeks to identify students possessing the academic ability and curiosity to inspire those around them in college and beyond
All 4-year Bachelor’s programs consist of 8 semesters, i.e., 2 semesters in a year (Fall & Spring). Summer semester is optional.

Intermediate with at least ‘C’ Grade having minimum 55% marks, 3 A-Level subjects with at least two Cs (excluding General Paper & Urdu) or other equivalent qualifications. (IBCC Equivalence Certificate required for foreign qualifications).

**BS Programs**
- **Computer Science / Actuarial Science & Risk Management / Data Science / Mathematics & Economics**
  Intermediate pre-engineering with at least ‘C’ Grade having minimum 55% marks. 3 A-Level grades with at least two Cs including Mathematics or other equivalent qualifications. (IBCC Equivalence Certificate required for foreign qualifications).

**BE Program**
- **Electrical Engineering**
  Intermediate with at least ‘B’ grade having minimum 60% marks, 3 A-Levels with at least one C in Mathematics, Chemistry and Physics or other equivalent qualifications. (IBCC Equivalence Certificate required for foreign qualifications).
MBA Programs

Regular Programs
2 years program consisting of 4 semesters of 4 months duration each.
2 semesters in a year (Fall & Spring). Summer semester is optional.
4 years Bachelor’s Degree / 16 years of education in any discipline with at least
55% marks or CGPA 2.5 on scale of 4.0

Weekend / Regular Evening / Other Specialized Weekend Programs
2 years weekend / evening program consisting 72 credit hours
4 years Bachelor’s Degree / 16 years of education in any discipline with at least
55% marks or CGPA 2.5 on scale of 4.0
At least one-year work experience after graduation is required only for MBA
(Weekend program)
MPhil/MS/PhD Programs

MPhil / MS Programs
16-years of education in relevant field with high second division with at least 55% marks in overall academic career or CGPA 2.5 on scale of 4.0

Note
In addition to basic eligibility, each candidate has to qualify in the aptitude test followed by a panel interview.

PhD Programs
MS / MPhil or equivalent degree in relevant field with CGPA 3.0 in semester system or 1st division in annual system.
NTS-GAT / GRE subject with minimum 60% score.

Note
Students should have not any ‘D’ grade in their academic career.
Students who have not done MS/MPhil are required to get Equivalence Certificate from HEC.
IoBM operates on a self-financing basis as a non-profit institution. All students are required to pay a one-time. CAUTION MONEY of Rs. 15,000 which is refundable only as per the policy.

The fee structure for various degree programs, per semester, is as follows:

<table>
<thead>
<tr>
<th>Programs</th>
<th>Registration Fee</th>
<th>Tuition Fee Per Course</th>
<th>Fee per Credit Hour</th>
<th>Tuition Fee Full Load</th>
<th>Total Fee* Per Semester</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelor’s</td>
<td>10,000</td>
<td>18,126</td>
<td>6,042</td>
<td>108,756</td>
<td>118,756</td>
</tr>
<tr>
<td>Master’s (Regular)</td>
<td>10,000</td>
<td>19,498</td>
<td>6,498</td>
<td>116,964</td>
<td>126,964</td>
</tr>
<tr>
<td>Master’s (Executive/Weekend)</td>
<td>7,000</td>
<td>19,494</td>
<td>6,498</td>
<td>77,976</td>
<td>84,976</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Post Graduate Programs</th>
<th>Registration Fee (1-2 Courses)</th>
<th>Tuition Fee Per Course</th>
<th>Thesis, External Examiner, Viva Voce, Exam, Supervisors and Foreign Examiner Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>MS / MPhil</td>
<td>3,500</td>
<td>13,110</td>
<td>63,000</td>
</tr>
<tr>
<td>PhD</td>
<td>5,000</td>
<td>14,250</td>
<td>325,000</td>
</tr>
</tbody>
</table>

* Subject to change. ** Six courses for regular, four courses for weekend / evening programs and three courses for MS/PhD or PhD programs.

Note
Rs. 26,500 will be additional Lab Charges for BE Electrical Engineering in Electronics and Telecommunication program
Rs. 20,000 will be charged for MBA Boot Camp for MBA students joining IoBM for the first time.
IoBM collaborates with 71 reputed foreign universities to provide students with the opportunity to study and travel globally.
Our global partners

Institute of Business Management
IoBM focuses keenly on the wellbeing of its students by offering them facilities to flourish in both their academic and social settings.
Our wide range of facilities