Institute of Business Management
Sample Test Paper
For Bachelor’s and Master’s Programs

General Instructions

1. Please write your candidate #, name, father's name, program and group on top of your answer sheet with the pencil provided to you.

2. The test is divided into six parts as follows. Each part is composed of a number of short items.

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<td>10 minutes</td>
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<td>II</td>
<td>Structure &amp; Written Expression</td>
<td>15</td>
<td>05 minutes</td>
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<td>III</td>
<td>Reading Comprehension</td>
<td>(Q# 1 to 10)</td>
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<td>15</td>
<td>10 minutes</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>115</td>
<td>70 minutes</td>
</tr>
</tbody>
</table>

3. You will be given separate instructions for each part.

4. The Instructor will tell you when to start work on any part of the test and when to stop.

5. Any evidence of cheating or non-compliance with instructions will disqualify you from the test.

6. There should be only one letter representing the answer. In case more than one letter is written for the same item, your answer will be treated as wrong.

7. There is no negative marking in all parts of the test.

8. A blank sheet will be provided with the answer sheet to do your rough work. The sheet must be returned with the answer sheet.

   In order to select your appropriate choice, please darken the block [A], [B], [C], [D], [E] accordingly.

9. You will not write any thing anywhere in the test booklet. All answers must be given on the answer sheet.
PART- I
VOCABULARY

Time : 10 Minutes
Items : 25

Direction: For each underlined word, four answer choices are given as A, B, C, D, E, Choose the closest word or phrase from the choice that means the same.

1. Child Specialists are known as:
   A. Pediatricians
   B. Dermatologists
   C. Oncologists
   D. Radiographers
   E. none of these

2. As the teams were evenly matched, it was difficult to foretell the outcome.
   A. argue
   B. predict
   C. discuss
   D. influence
   E. none of these

3. Vegetables are a necessary component of a well-balanced diet.
   A. essential
   B. pleasant
   C. abundant
   D. delicious
   E. none of these

4. Plastic has replaced many metal parts, because it is lighter.
   A. not as rare
   B. not as costly
   C. not as heavy
   D. not as rigid
   E. none of these

EXPLANATION 1: ‘Child Specialists’

Now look at the given example # 1. What does the underlined word ‘Child Specialists’ stand for? The letter "A" is the right answer.

If you do not know the meaning of a certain word, do not waste your time thinking about it. Go on to the next item (s). Come back to the left out item (s) in this part if you have time left during this part of the test.

All of the 25 items are spread over 2 to 3 pages on which you should work during the allotted 10 minutes after the Instructor tells you to begin. As soon as the Instructor says "stop" lay down your pencil.

Please do not turn this page until you are instructed to do so.
PART-II

Structure and Written Expression

Time : 5 Minutes
Items : 15

This part is designed to measure your ability to recognize language that is appropriate for standard written English.

Direction: Each sentence has four words or phrases underlined. The four underlined parts of the sentence are marked [A], [B], [C], and [D]. [E] You are to identify the one underlined word or phrase that should be corrected or rewritten. Then, on your answer sheet, find the number of the problem and mark your answer.

1. Because there are less members present tonight than there were last night, we must wait
   A [ ]
   B [ ]
   C [ ]
   D to vote
   E none of these

2. The main office of the factory can be found in Maple Street in New York City.
   A [ ]
   B [ ]
   C [ ]
   D [ ]
   E none of these

EXPLANATION

1. Number ‘1’ should be fewer members instead of less. Therefore "A" is the correct choice.

2. There should be on Maple Street instead of in Maple Street. Therefore “C” is correct choice.

Please do not turn this page until you are instructed to do so.
PART-III

READING COMPREHENSION

Section-A

Directions: This part contains a passage, you are to read it carefully.
When answering the questions, you will not be allowed to refer back to the passage.
The questions are based on what is stated or implied.

In this part of the test you will be given 5 minutes to read a passage on any general topic.

You must try to retain names, facts, figures and other salient features contained therein. You must NOT, however, underline or mark the passage, nor must you use unfair means and jot down these figures anywhere.

While reading the passage you will NOT be allowed to refer to the questions which follow. And while answering the questions you will NOT be allowed to refer to original passage.

This section has two portions, section A & B. First 10 questions are from the reading passage Section ‘A’ and Section ‘B’ which follows on the same part numbered (11-20)

Please do not turn this page until you are instructed to do so.
Directions: This section consists of a number of sentences in each of which some word or phrase is missing. Each sentence is followed by four alternative versions (A, B, C, D, E). Select the alternative you consider most appropriate to fill in the blanks to complete the sentences.

1. Every fall, my allergies _______________ really bad.
   - A. are
   - B. has been
   - C. is
   - D. will be
   - E. none of these

2. According _______________ the dean, the enrollment is up since last semester.
   - A. with
   - B. to
   - C. by
   - D. in
   - E. none of these

3. Everything she told me about the school turned _______________ to be accurate.
   - A. in
   - B. out
   - C. for
   - D. down
   - E. none of these

Please do not turn this page until you are instructed to do so.
Q.1 35% of a number is 14. What is the number?

**Solution:** Here $\frac{35}{100}$ of the number is 14.

The number = $\frac{100}{35} \times 14 = 40$

A = 42, B = 58, C = 45, D = 40, E none of these

Q.2 I bought a house for Rs. 160 and sold it for Rs. 200. What percent did I gain?

**Solution:** On Rs. 160 I gained Rs. 200 - Rs. 160 = 40

On Rs. 100 I gained Rs. $\frac{40}{160} = 25\%$

A = 20, B = 25, C = 45, D = 32, E none of these

Q.3 A man earns Rs. 450 in a month and spends 85% of his income. What does he save?

**Solution:** He spends 85% of Rs. _________

Which is equal to $\frac{85}{100} \times Rs. 45 = Rs. 382$

He saves Rs. 450 - Rs. 382 = Rs. 67 = 67.50

A = 57.50, B = 47.50, C = 67.50, D = 50.67, E none of these

Q.4 In ten years the population of a town increased from 59375 to 61750, find the percentage of the increase?

**Solution:** The total increase = 61750 - 59375 = 2375

Population of 59375 increase by 2375.

Population as 100 increase by $\frac{(2375 \times 100)}{59375} = 4$

Thus the increase is 4%

A = 3%, B = 2%, C = 1.5%, D = 4%, E none of these

All items in this part of the test include problem solving sums and quick mathematics. You are to begin only when the Instructor says so, and you must stop writing when the Instructor says, "stop". For all rough work you may use the blank sheet provided with the answer sheet.

**Please do not turn this page until you are instructed to do so.**
**PART-V**

**NUMBER/LETTER SERIES**

Time: 10 Minutes  
Items: 15

**DIRECTION:** Study the series of numbers given below. Workout the pattern of each series and identify the next number in the series stated below, darken a suitable block, according to your choice:

<table>
<thead>
<tr>
<th>Question Series</th>
<th>Answer Series</th>
</tr>
</thead>
<tbody>
<tr>
<td>A F J M O</td>
<td>A B C D</td>
</tr>
<tr>
<td>Y V S P M</td>
<td>L P O M</td>
</tr>
<tr>
<td>3 9 15 21 27</td>
<td>33 43 39 41</td>
</tr>
</tbody>
</table>

The correct answer is B  
The correct answer is C  
The correct answer is A

Please do not turn this page until you are instructed to do so.
PART-VI
GENERAL KNOWLEDGE

Time: 10 Minutes
Items: 15

Direction: Choose the correct answer:

1. The portrait of Mona Lisa is in an Art Gallery in:
   A. Paris
   B. Rome
   C. Copenhagen
   D. New York
   E. none of these

2. Wimbledon is famous for:
   A. Tennis
   B. Soccer
   C. Swimming
   D. Hockey
   E. none of these

3. Secretary General of UN is:
   A. Colin Powell
   B. António Guterres
   C. Jaswant Singh
   D. Hilary Clinton
   E. none of these

4. The World Trade Centre was attacked on:
   A. September 11, 2001
   B. October 7, 2001
   C. August 11, 2001
   D. October 17, 2001
   E. none of these

The darkened options are correct answers

PLEASE RETURN THIS QUESTION PAPER AND PENCIL AFTER FINISHING YOUR PAPER